MISSION
Clear and effective communication is a necessity; there is a compelling need to understand and to be understood. HASA supports and facilitates individual choice in how to communicate. Our audiology, education, interpreting and speech-language services enable effective communication for individuals and families.

BOARD OF DIRECTORS
President, Aaron T. Marshall, Esq. • Immediate Past President, Thomas J. Huber, Jr. • Vice President, Jonathan M. Pearlstein • Treasurer, Gerald G. Abrams, CPA • Secretary, Anne Patterson • Executive Director, Susan H. Glasgow

Miriam H. Alexander, M.D., MPH • Nancy Colson Alperstein • Jeff Blum • Peter Bosworth • Howard W. Francis, M.D. • Howard Hessan, M.D. • Christopher J. Kelter • Gail M. Liss, Ed.D. • Kevin Midkiff • Matthew Novak • Theodore R. Ochs • Mark J. Ring • Maria C. Torres, Ph.D. • Rodney C. Toulson • Miriam Zadek

President’s Advisory Council: Larry Cooper • Jeri Hessan

REVENUES
TOTAL REVENUE: $8,284,100

EXPENSES
TOTAL EXPENSES: $8,208,200

SERVICES
CLIENT TOTAL: 4,506

APPOINTMENT HOURS TOTAL: 81,011
FROM HEARING LOSS TO PERSONAL GAIN

Donna Bayne was diagnosed with otosclerosis—a hardening of the stapes bone in the inner ear—shortly after the birth of her son. With increasing hearing loss, she had a stapedectomy on her left ear, which fixed the problem at first. “I was elated at first, but then I developed complications and lost the hearing in that ear.” Being hard of hearing in the workplace proved stressful, as it became a challenge to prove that her lack of hearing did not equate to a lack of passion or skill. “It was emotional for me… I knew I was missing a lot of what people were saying.” When Donna joined the team at HASA, things began to turn around. Not only was she provided the accommodations she needed, but her unique perspective allowed her to serve HASA’s patients better. “I saw my hearing loss not as a weakness, but as an opportunity to assist our clients.” At the encouragement of her coworkers, Donna recently joined the Hearing Loss Association of America-Greater Baltimore Chapter Board of Trustees and uses her expertise to help educate and empower others like her. Continuing to transform an obstacle into a triumph, Donna’s personal experience with hearing loss makes her an invaluable asset to HASA’s clinical team and its clients and families.

BLOGGING FOR A CAUSE

Last summer HASA began its blog for the first time, and Speech-Language Pathologist Jen Smith got right to it. In the time since its inception, our blog has seen Jen’s perspective on a variety of topics, ranging from meditation in speech therapy, to children’s issues, to approaches to autism, and more. Read more on our blog at www.hasa.org/blog.

A NEW PARTNERSHIP IN BALTIMORE

In 2016 The Hearing and Speech Agency partnered with Itineris Baltimore, an organization dedicated to helping adults with autism learn life skills and thrive in a professional environment. HASA’s first volunteer through Itineris is former Gateway student Brian. Brian comes to HASA’s Hearing and Speech Language Services office once per week to help the team keep up with day-to-day tasks and demands. HASA has gained two other Itineris volunteers, Louie and Robin, who help in Gateway and in the Development and Communications Department. “Our Itineris volunteers are learning essential job skills while helping us fulfill our mission,” said Communications and Community Engagement Manager Emily Dickerson, “We look forward to a long relationship with Itineris in supporting individuals with Autism Spectrum Disorders in Baltimore!”
GATEWAY’S NEW EDUCATIONAL CHILD CARE CENTER
This year, Gateway School rolled out its new Educational Child Care Center. This inclusive early education program is designed to provide children with activities in and out of the classroom as individuals and in groups, in free and structured play, and through teacher-directed and child-initiated activities. The focus of this new program—open to all children ages 2-5 regardless of communication ability—is to provide stimulating learning opportunities that focus on physical, social, emotional and cognitive development to help children achieve their full potential. Our program hosts an open house the second Friday of every month from 9:30 a.m. - 11:00 a.m. If you are interested in learning more, contact us at 410.318.6780.

HELPING SUPERMAN FLY
Diagnosed with an Autism Spectrum Disorder at 14 months, the road ahead for Chris wasn’t easy. Between evaluations and interventions from specialists in Maryland and North Carolina, and jumping between five different schools in just six years, nothing met Chris’s needs or addressed his family’s concerns about his progress. In 2013 Chris began attending Gateway School and everything changed. Since then, Chris has made new friends, learned to communicate better, and shown remarkable growth and progress. “Chris is a joy and the perfect illustration of what can happen when a child’s individual needs are met,” said Educational Director Jill Berie, “Through Gateway, we’ve seen Chris thrive.”

CANINES & COMMUNICATION
This summer, students at Gateway had the opportunity to meet some special friends. Two canine ambassadors from Pets on Wheels, a non-profit dedicated to connecting therapy animals to adults and children like the students we have in Gateway, visited and were a hit. With lots of love and gentle hands to go around, everyone had a great time learning about therapy animals and how they connect and help others. It was a pawsitive experience for all!
WALKING FOR A CAUSE
HASA’s ASL Coordinator Amy Bopp and ASL Teacher ToniAnn Wisowaty have known each other for years. Both part of the Deaf community, the two frequently take part in awareness and advocacy walks. In November the two walked in the Across the Bay 10K as part of The Hearing and Speech Agency’s team to advocate for the communication needs of all. “It was a great opportunity for all who were involved to exercise, to raise awareness, and to just have fun,” said Amy. Every year, HASA has a team that takes part to benefit programs and services offered by the organization. Be on the lookout for the HASA team next year to get involved!

DEAF HISTORY: CELEBRATE & ADVOCATE
To help HASA celebrate Deaf History Month, celebrated annually March 13 - April 15, internationally renowned scholar and lecturer on American Sign Language Dr. Barbara Kannapell visited to lead a cultural discussion on Deaf history, culture, and the community. As an enduring advocate, Dr. Barbara Kannapell of Gallaudet University teaches that the Deaf community shares and celebrates a culture different than the rest of the world with Deaf History Month being among that culture. Deaf History Month highlights significant events in Deaf history, such as the founding of the American School for the Deaf, the first school of its kind, on April 15, 1817; the chartering of Gallaudet University on April 8, 1864; and the success of the Deaf President Now movement at Gallaudet on March 13, 1888.

VISUAL STORYTELLING
July 1, 2015, HASA launched an ambitious social media campaign ramping up for its 90th anniversary. Every day for 507 days until HASA’s 90th birthday on November 19, 2016, the organization would share a fact on social media related in some way to its mission. Some examples are shown in this annual report: blue for hearing and speech-language services, red for education, green for Deaf culture, gray for general communication facts and orange for HASA history facts. With the close of fiscal year 2016, we had 365 facts with only 142 to go!
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<th>Contributions Range</th>
<th>Donors and Details</th>
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<tr>
<td><strong>$25,000+</strong></td>
<td>Charles T. Bauer Charitable Foundation, Herbert Bearman Foundation, Inc., The Francis Goelet Charitable Lead Trusts, David &amp; Barbara B. Hirschkorn Foundation</td>
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<td><strong>$10,000-$24,999</strong></td>
<td>Anonymous*, Anonymous DeVito Family Trust*, Louis H. Gross Foundation**, Mr. &amp; Mrs. Howard S. Hessan*, The Ochs Family Foundation, Inc., Drs. Michael &amp; Robert Blum*, Dr. &amp; Mrs. Stuart M. Brown*</td>
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<td><strong>$250-$499</strong></td>
<td>Anonymous (2) Jill Berie, Mr. Brian D. Campbell, Shari &amp; Larry Cooper, Eileen &amp; Chris Cuttill, Dr. &amp; Mrs. Howard S. Hessan*, Dr. &amp; Mrs. Matthew Blum, Dr. &amp; Mrs. Robert Zadek*</td>
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<td>Ms. Robin Austrager, Anonymous (5) Ms. Shawnna Abrams, Mr. &amp; Mrs. Harry Adler, Miriam Alexander &amp; Josh Hurewitz, Amazon Smile Foundation, Anonymous (5), Ms. Robin Austrager</td>
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**We gratefully acknowledge all those who, through their generous gifts, help advance the efforts of the hearing and speech agency. Listed below are donors who made contributions between July 1, 2015 - June 30, 2016.**

**$25,000+**
- Charles T. Bauer Charitable Foundation
- Herbert Bearman Foundation, Inc.
- The Francis Goelet Charitable Lead Trusts
- David & Barbara B. Hirschkorn Foundation

**$10,000-$24,999**
- Anonymous
- Anonymous DeVito Family Trust
- Louis H. Gross Foundation
- Mr. & Mrs. Howard S. Hessan
- The Ochs Family Foundation, Inc.
- Shamar Charitable Foundation
- Carroll & Charlotte Weinberg Charitable Foundation
- Dr. & Mrs. Robert Zadek

**$5,000-$9,999**
- Mr. & Mrs. Peter Bosworth
- Dr. & Mrs. Howard S. Hessan
- The Ochs Family Foundation, Inc.
- Shamar Charitable Foundation
- Carroll & Charlotte Weinberg Charitable Foundation
- Dr. & Mrs. Robert Zadek

**$250-$499**
- Anonymous (2)
- Jill Berie
- Mr. Brian D. Campbell
- Shari & Larry Cooper
- Eileen & Chris Cuttill
- Dr. & Mrs. Howard S. Hessan
- Dr. & Mrs. Matthew Blum
- Dr. & Mrs. Robert Zadek

**$100-$249**
- Ms. Robin Austrager
- Anonymous (5)
- Ms. Shawnna Abrams
- Mr. & Mrs. Harry Adler
- Miriam Alexander & Josh Hurewitz
- Amazon Smile Foundation
- Anonymous (5)
- Ms. Robin Austrager
A RECAP OF VIBE ’16: SPEAKEASY, A ROARING TWENTIES GALA

On May 13, 2016, The Hearing and Speech Agency hosted its sixth VIBE event, commemorating HASA’s 90th anniversary. The event was well-attended by over 150 people and raised $23,000 to support HASA’s programs and services. VIBE ’16 reflected HASA’s 1926 origins with a Roaring Twenties Speakeasy theme, complete with empty moonshine bottles, a jazz/swing ensemble, live and silent auctions, and a special exhibit detailing HASA’s 90 years serving the Baltimore community. The evening’s real treat was the celebration of HASA’s own Jeri Hessan. Jeri, former board member, leader on the President’s Advisory Council, and steadfast community volunteer, was honored as HASA’s Communicator of the Year in a program led by WJZ’s Mary Bubala and Executive Director Susan Glasgow. 90th anniversary celebrations continue through 2016.
THE HISTORICAL HASA
90 YEARS OF HEARING AND SPEECH AGENCY HISTORY

1926 Olive Whildin founds the Speech Readers League of Baltimore
1927 The League moves to its first headquarters at 3 Centre Street • The Speech Readers’ League is affiliated with the American Federation of Organizations for the Hard of Hearing
1930 Renamed the Baltimore League for the Hard of Hearing • The League hires its first employee Hilda (Thornley) Martin
1934 The League moves to 520 N Charles Street
1936 The League’s application for Community Fund is rejected
1937 The League joins the Council of Social Agencies
1938 The League moves to 2119 N Charles Street
1939 Elizabeth Scheiblich steps in as first Executive Director
1940 Community Fund Membership is granted (The United Way)
1941 The League moves to 522 N Charles Street
1944 Marian Malakis becomes Executive Director
1945 The League moves to 322 N Charles Street
1947 Artus James becomes Executive Director
1948 The League alters name to the Baltimore Hearing Society
1953 Eugene Morrill becomes Executive Director
1956 Moves to 928 N Charles Street • Jay Cherry becomes Executive Director
1960 The Association for Children with Communicative Disorders opens Gateway School • The Speech Therapy Program is inaugurated
1962 Jean Chapman becomes Executive Director
1966 The Baltimore Hearing Society and ACCD (along with Gateway School) unite to form The Hearing and Speech Agency of Metropolitan Baltimore
1974 The League campaigns for Senate Bill 537 to increase state funding to special education services
1975 The League moves to 2220 St. Paul Street
1985 The Hilgenberg Childhood Speech and Language Center through Scottish Rite is established
1986 CIRS Interpreting is inaugurated
1989 Bridges School opens
1994 Susan Glasgow becomes Executive Director
1997 Bridges School closes
1999 HASA lobbies for Universal Newborn Hearing Screening Act
2003 HASA moves to its state-of-the-art facility 5900 Metro Drive
2004 HASA launches its new Listening and Spoken Language Program, the first of its kind in Baltimore
2009 HASA builds the new Gateway playground
2010 HASA releases its first documentary, “Little Ears, Big Voices” • Soundscape is launched, wins a Gold Addy award
2011 HASA and MPT provide closed captioning for local programming
2014 HASA wins $25,000 for the Google Glass Challenge grant
2016 HASA CELEBRATES ITS 90TH ANNIVERSARY!